

From Residential to Commercial Real Estate Solutions with Klika’s Team



Making a unique access control application to support our client’s expansion

Client Overview

Our client, a provider of smart access solutions for residential and private households, has been gaining traction with their video intercoms and keyless entry systems. To expand into the commercial real estate market, they needed a robust software solution that could cater to the unique needs of enterprise clients. Klika was selected as the expert tech partner to design and develop a mobile application that would act as a virtual doorman and security hub for users, offering control over access, invites, schedules, and communication with smart intercoms.

Challenges

Shifting from residential to commercial required extensive product discovery and a complete redesign of the mobile application. Commercial buildings have more users and higher daily traffic, meaning the app needed to be more stable and flexible. It also had to integrate with various IoT devices, such as parking systems, and be customizable for different business needs.

Klika’s Solution

To meet the client’s needs and ensure a scalable, efficient product, we implemented a comprehensive development strategy focused on flexibility and cost-effectiveness:



Assembled a specialized team working closely with the client.



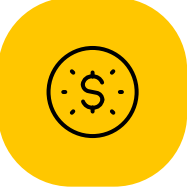
Made the app configurable for third-party integrations, supporting IoT parking system access.



Designed the app using Flutter for cross-platform compatibility (iOS and Android).



Delivered a white-label solution, allowing partners to rebrand and customize features.



Reduced development costs and accelerated time to market.



Engaged QA team throughout the process for continuous testing and quality assurance.

Results

The white-label solution gained quick market recognition, enabling the client to partner with multiple companies and expand from residential access control to commercial real estate. They now serve larger enterprises, enhancing their presence in the access management market for both people and vehicles.

Technology Stack



Flutter

